Regional Government Services
Profit & Loss Budget vs. Actual
FY 24-25 Projected Actuals and FY 25-26 Budget

	FY 24 Actual	FY 25 Budget	FY 25 Projected	*FY 25 Variance*	FY26 Budget
Ordinary Income/Expense					
Income					
440301 · Client Billings	20,460,135	19,297,926	21,754,047	*2,456,121*	22,205,800
440400 · Admin Services					
440402 · MSS	10,400	5,000	2,400	*-2,600*	0
440403 · Muncipal Dental Pool	76,943	74,000	78,969	*4,969*	79,000
440404 · STARS	20,226	20,000	21,672	1,672	21,700
Total 440400 · Admin Services	107,569	99,000	103,041	4,041	*100,700*
480000 · Miscellaneous Income					
480100 · Client Expense Reimbursement	3,453,648	2,903,000	2,524,092	*-378,908*	2,524,100
480200 · Purchasing Card Rebate	4,855	5,000	4,287	*-713*	4,300
480600 · Insurance Recovery	126	0	8,077	*8,077*	8,100
480900 · Other	4,620	0	4,144	*4,144*	4,200
Total 480000 · Miscellaneous Income	3,463,249	2,908,000	2,540,600	*-367,400*	2,540,700
Total Income	24,030,953	22,304,926	24,397,688	*2,092,762*	24,847,200
Gross Profit	24,030,953	22,304,926	24,397,688	*2,092,762*	24,847,200
Expense					
511010 · Salaries - Regular	14,294,198	14,352,000	15,782,276	*1,430,276*	16,282,300
511072 · Salaries - Nonbillable	76,624	85,000	13,904	*-71,096*	14,000
512002 · Medicare Employer Expense	205,515	198,000	226,879	*28,879*	234,500
512004 · Employee Assistance Program	0	5,000	0	*-5,000*	0
512005 · Health Insurance Expense	1,848,512	1,920,650	2,060,877	*140,227*	2,267,000
512006 · Dental Insurance Expense	155,186	140,760	176,439	*35,679*	181,800
512007 · Vision Insurance Expense	21,050	20,000	24,288	*4,288*	25,100
512008 · Life Insurance Expense	11,776	15,000	13,808	*-1,192*	14,300
512009 · Long Term Disability Expense	15,987	17,000	18,151	*1,151*	18,700
512011 · Stars 401A Expense	1,435,167	1,413,000	1,581,397	*168,397*	1,628,900
512014 · Short Term Disability Expense	19,934	17,000	22,852	*5,852*	23,600
512015 · Unemployment Expense	43,267	39,520	54,652	*15,132*	56,300
512018 · FSA Health & Day Care Expense	4,274	4,000	5,661	*1,661*	5,900
512019 · Employee Expense Allowances	171,913	168,000	177,461	*9,461*	182,800
512020 · HRA Retirement Benefit Expense	181,345	225,000	309,719	*84,719*	319,100
520107 · APS (ADP) Payroll Fees	23,669	25,000	25,452	*452*	26,300
520108 · Communications - Agency Expense	8,509	5,000	5,069	*69*	5,100
520201 · Office Supplies	436	1,000	0	*-1,000*	0
520202 · Bank Fees & Services	17,206	8,000	20,041	*12,041*	20,100
520204 · Printing & Postage	11,546	11,000	9,775	*-1,225*	9,800
520301 · Audit Services	18,467	20,000	20,000	*0*	21,000
520302 · Legal Services	88,217	50,000	68,069	*18,069*	68,100
520303 · Legal - litigation	443,819	266,000	390,792	*124,792*	390,800
520314 · Administrative Services	12,090	13,000	11,524	*-1,476*	11,900
520320 · Professional Services	18,211	17,000	68,658	*51,658*	35,000
520501 · Professional Dues & Membership	72,782	60,000	21,490	*-38,510*	21,500

	FY 24 Actual	FY 25 Budget	FY 25 Projected	*FY 25 Variance*	FY26 Budget
520502 · Training & Development	14,255	18,000	6,773	*-11,227*	45,000
520503 · Conferences & Outreach	86,042	50,000	21,451	*-28,549*	21,500
520504 · Publications	69,708	70,000	34,341	*-35,659*	34,400
520505 · Program Hosting Expenses	2,830	6,000	4,986	*-1,014*	5,000
520506 · Bad Debt Expense	0	0	2,869	*2,869*	0
520507 · Recovery Payments	200	0	102,559	*102,559*	0
520509 · Meeting Expenses	0	25,000	0	*-25,000*	0
520508 · Licenses & Fees	2,787	2,000	177	*-1,823*	200
520700 · Workers Comp Insurance Expense	33,647	34,000	35,448	*1,448*	36,600
520701 · General Liability Insurance Exp	60,157	60,000	80,405	*20,405*	82,900
520702 · Claims Expense	23,846	25,000	1,566	*-23,434*	0
520750 · Interest Expense	50,274	0	37,500	*37,500*	25,000
520801 · Mileage Reimbursement	67,525	56,000	45,369	*-10,631*	45,400
520803 · Travel Reimbursement	328,101	219,000	104,557	*-114,443*	104,600
520805 · Supplies & Meals Reimbursement	51,820	36,000	13,453	*-22,547*	13,500
520903 · Website	0	0	563	*563*	600
520904 · Technology, Licensing & Support	103,958	200,000	284,356	*84,356*	377,700
521001 · Pass through client expenses	3,077,144	2,400,000	2,241,964	*-158,036*	2,242,000
522798 · Miscellaneous Expense	0	2,000	0	*-2,000*	0
570100 · Equipment Purchase	1,931	7,000	3,718	*-3,282*	15,000
Total Expense	23,173,926	22,305,930	24,131,291	*1,825,361*	24,913,300
Net Ordinary Income	857,028	-1,004	266,398	*267,402*	-66,100
Other Income/Expense					
Other Income					
520100 · Investment Income	53,440	35,000	96,392	*61,392*	96,400
520200 · Insurance Claim Reimbursements	18,399	0	3,066	3,066	0
Total Other Income	71,839	35,000	99,458	*64,458*	96,400
Other Expense					
529991 · RGS Claims Reserve Contribution					
529997 · Unallocated Admin. Svcs - RGS	-3,005,046		-2,997,031		
529999 · Allocated Unbillable Expenses	3,005,046		2,997,031		
Total Other Expense					
Net Other Income	71,839	35,000	99,458	*64,458*	96,400
Net Income	**928,866**	**33,996**	**365,856**	***331,860***	**30,300**